The Production Line Great Equalizer

The path to cost effective production monitoring solutions for small to mid-sized manufactures to stay competitive with the big guys.
Continuous Improvement

Continuous improvement programs have existed for decades. The largest food and beverage manufacturers have refined these programs to the point where the cost of a single produced unit is well understood.

Teams of Six Sigma Black Belts analyze processes for these large facilities to achieve the lowest possible production costs. The costs of these efforts are easily justified based on the large revenue associated with these facilities and the benefits are clearly measurable and well documented across the industry.

Manufacturers reducing 1000 to 10,000 units per month may struggle to justify investment in a quality improvement program. Bringing in a consulting company to analyze operations is an option, but the costs are typically beyond the reach of most relatively low margin food and beverage production facilities.

Manufacturing Optimization

HMS Networks and Altion have developed a path to manufacturing optimization that pays for itself. The solution is an incremental approach to process improvement that produces results based on a very limited investment and then can be easily scaled to achieve further benefits.

The solution is based on three key tenets:

- **Process Visibility**
  Leads to process improvement across the organization

- **Measurable KPIs**
  Based on machine/sensor data to eliminate ambiguity

- **Cost Management**
  Granular cost analysis vs. daily or monthly cost averaging leads to lower production costs

First Line Analysis

Altion and HMS Networks both recognize that small to mid-size manufacturers do not have the time or budget to completely overhaul their manufacturing processes. HMS and Altion have developed an engagement model called First Line Analysis. The outcome of this First Line Analysis is a fully functional process optimization system for a single production line.

This solution involves instrumenting a single line with data collection gateways from HMS. Then passing that data to Altion for organization, storage and visualization. The solution offers the end user all of the benefits of a complete manufacturing optimization solution on a single line.

The manufacture can expose the platform to their entire team and measure the results of the solution by fully optimizing the line. The results can then be used to justify further investment across the organization.

**Getting Started**

Time is money; so Altion and HMS Networks have developed an engagement model for our First Line Analysis that limits the time investment required on the manufacturer side to less than 40 hours (including all planning meetings, gateway installation and training). A typical First Line Project can be completed in less than 30 days.

Let’s get started with a free manufacturing optimization evaluation!

For more information visit

hms-networks.com/manufacturing-optimization-evaluation
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HMS Industrial Networks – a global company with local presence

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