Corporate governance report

HMS’s Board and management team work to ensure that the company lives up to the requirements that NASDAQ OMX, shareholders and other stakeholders have on the company. The Board also monitors all issues having to do with the recommendations and requirements from the company’s stakeholders. HMS complies with the directives in the Swedish Code of Corporate Governance. Corporate governance at HMS is primarily exercised at the Annual General Meeting and through the work done by the Board. In a broader perspective, corporate governance also applies to management, its duties and the Group’s control and reporting functions.

Structure for corporate governance
HMS’s shareholders are ultimately responsible for making decisions on corporate governance. The Annual General Meeting elects the Board of Directors, the Chairman of the Board and the auditors. It also decides how the nomination committee will be elected. The Board is responsible to the shareholders for the organization of the Group and the administration of the Group’s affairs. The auditors report their findings at the Annual General Meeting.

Shareholders and AGM
The shareholders exercise their right to decide on the company’s affairs at the Annual General Meeting, which is the company’s highest decision-making body. The Annual General Meeting (AGM) decides, among other things, on the adoption of the financial statements, balance sheets, appropriation of profits, discharge of responsibility for the Board, election of Board members and auditors and remuneration to the Chairman of the Board, other Board members and auditors. The meeting also decides on guidelines for remuneration to the management team.

In addition, the AGM decides on any changes to the company’s Articles of Association, new share issues and the introduction of any share-based incentive programs. The Articles of Association is the fundamental governing document for the company. It stipulates the type of operations, the size of share capital, shareholders’ right to attend the AGM and the agenda of the AGM.

Any shareholder who wishes to have a particular item dealt with at the AGM must submit a written request to the Board well in advance so that the item can be included in the notice of the AGM. Information on the deadline for submitting such requests to the Board is available on the company’s website. Information relevant to the AGM and the minutes from the AGM are available on the company’s website: www.hms.se.

The AGM must be held within six months following the end of the financial year. All shareholders registered in the shareholders’ register on the record day (five calendar days before the day of the AGM) and who have applied, have the right to attend. Each share entitles the shareholder to one vote. Notice of the AGM must be issued no earlier than six weeks and no later than four weeks in advance by advertising in Dagens Industri and the Swedish Gazette.

Annual General Meeting 2015
The AGM was held on 28 April 2015 at the company’s office in Halmstad. Present at the meeting were shareholders representing approximately 66 (76) percent of the number of shares and votes. Those in attendance at the AGM were Chairman of the Board Urban Jansson and the following Board members: Henrik Johansson, Ray Mauritsson, Charlotte Brogren, Kerstin Lindell and Karl Thedéen. Also at the meeting were Jan Svensson, Chairman of the nomination committee and Fredrik Göransson from the firm of auditors.

Shareholders at the AGM decided:
• to issue dividends of SEK 2.50 per share, totaling SEK 28,306,000 (28,306,000).
• that the Board shall consist of six members, without any deputies.
• to newly elect Charlotte Brogren as Chairman of the Board. Urban Jansson declined reelection.
• to reelect Ray Mauritsson, Henrik Johansson, Kerstin Lindell and Karl Thedéen.
• to newly elect Fredrik Hansson as a member of the Board.
• that remuneration to the Board would be SEK 1,275,000 for the next term, of which SEK 400,000 to the Chairman of the Board and SEK 175,000 to each of the other Board members.
• the election of Öhrlings PricewaterhouseCoopers AB (PwC) as auditor, with Fredrik Göransson, Certified Public Accountant, in charge.
• on principles for appointing the nomination committee.
The nomination committee appoints one of its members as chairman (however, neither the Chairman of the Board nor any other member of the Board of Directors may be elected as chairman of the nomination committee). Should any of the three largest shareholders decline their right to appoint a representative, the right is transferred to the shareholder with the next largest shareholding on the specific date. If a member leaves the nomination committee in advance then, if appropriate, a replacement will be appointed by the same shareholder that appointed the one departing, or if this shareholder no longer ranks among the three largest shareholders, by the shareholder who in terms of shareholding is next in line.

The composition of the nominations committee will be published on the company’s website no later than six months before the next AGM. The nomination committee strives to achieve gender balance on the Board of Directors. The Board of Directors currently has 33 (33) percent women serving on it.

**External auditors**
Auditors are appointed by the AGM. The auditors are accountable to the shareholders at the AGM and they must provide an auditor’s report on the financial statements and the administration by the Board of Directors. The auditors report verbally and in writing on an ongoing basis to the audit committee about how the audit has been carried out and give their views on the level of order and control in the company. Auditors also report in person at least once per year to the entire Board about their audit and state their views about internal controls.

At the 2015 AGM, shareholders elected Öhrlings PricewaterhouseCoopers AB (PwC) as the audit firm, with Certified Public Accountant, Fredrik Göransson as the auditor in charge until the date of the next AGM. In addition to the audit, PwC also provides advice concerning financial reporting and tax. This advice is not considered to be biased.

In 2015 total remuneration paid to HMS’s auditors amounted to SEK 1,862 (1,423) thousand. Further information regarding auditors’ remuneration is available in Note 7.

**Basis for Board work**
The fundamental issues concerning the division of responsibility between the Board, Board committees, Chairman and CEO are expressed in the Board’s rules of procedure and instructions for the CEO. The rules of procedure regulate such things as how often the Board convenes and the items that it should address at Board meetings. The rules of procedure also explain the allocation of responsibility between the Board, its Chairman and the CEO.

The Board is responsible for adopting strategies, business plans, budgets, quarterly reports, financial statements and the annual report. The Board is also responsible for appointing and dismissing the CEO and decisions involving significant changes to the HMS organization and
operations. The rules of procedure state the thresholds that apply when the Board must decide on investments, company mergers and acquisitions, loans, etc.

Evaluation of the work done by the Board occurs continually, in part on its overall efforts and in part on the contribution made by each individual member. The purpose is to ensure that the HMS Board of Directors has the right structure in terms of its expertise and dedication. Each year, the work done by the Board is evaluated by having every member of the Board answer a number of questions, which the Chairman then compiles and presents to the Board. This evaluation, which is distributed to, among others, the nomination committee, is important for ensuring that work done by the Board is efficient.

**Board structure**

The Board consists of six members. The Board members have extensive professional experience and are, or have at some time, been CEOs and/or senior executives in large companies and many are also Board members in other large companies. Some of the company’s Board members have served on the Board for quite some time and they are well acquainted with the company’s operations.

The Swedish Code of Corporate Governance stipulates that the majority of elected Board members must be independent in relation to the company and Group management. Furthermore, at least two of the independent members must also be independent in relation to the shareholders that control ten percent or more of the shares or voting rights in the company. The nominations committee has, during a joint assessment of each member’s relationship to the company, Group management and major shareholders, found that all of the members are independent in relation to the company and its management. All members are assessed as being independent in relation to the company’s major shareholders. The unique expertise of each individual Board member and the resulting competence of the entire Board is presented on page 40.

The total amount of fees paid to the Board in 2015 was SEK1,275 (1,050) thousand. For a more detailed description of Board members’ attendance at meetings, please see Note 26.

**Chairman of the Board**

The Board’s rules of procedure stipulate that the Chairman must ensure that the Board’s work is run effectively and that the Board meets its obligations. This includes organizing and leading the Board’s efforts and creating the best possible conditions for meeting its responsibilities. It is also the duty of the Chairman to ensure that Board members regularly update and hone their know-how about the company and that new members receive the requisite introduction and training. Furthermore, the Chairman must meet with the CEO to provide advice and discuss important issues. The Chairman must also evaluate the CEO’s work and report these findings to the Board. In addition, it is the Chairman’s duty to ensure that the work of the Board is evaluated annually and that a report on this evaluation is provided to the nomination committee.

At the AGM on 28 April 2015 Charlotte Brogren was newly elected as Chairman of the Board. The Chairman of the Board is not involved in the operational management of the company.

**Work of the Board in 2015**

Since the AGM of 28 April 2015 the Board has held 13 minute meetings up to the adoption of this annual report. Both the CEO and CFO of HMS Networks AB participate in Board meetings, with the CEO serving as rapporteur and the CFO serving as secretary. At each of its meetings, the Board has dealt with the mandatory standing items, as stipulated in the Board’s rules of procedure. This includes discussion of the company’s business situation, budgets, quarterly reports and annual financial statements. The work of the Board otherwise focused on the further development of previously established market and acquisition strategies. Besides its scheduled meetings, the Board’s work consists of regular follow-up on financial matters, strategic product development, providing recommendations on remuneration levels, dealing with company acquisition issues and matters having to do with accounting and auditing.

**Remuneration committee**

The Board appoints some of its members to serve on the remuneration committee, which is responsible for regularly reviewing the employment terms of senior executives by making comparisons with persons holding similar positions in other companies. The Board decides on the principles for remuneration to senior executives and the CEO.

The remuneration committee consists of the Chairman of the Board (Charlotte Brogren) and one other appointed Board members (Ray Mauritsson). Ray Mauritsson was elected as Chairman of the remuneration committee. Attendance was 100 percent at all of the meetings.

**Audit committee**

The Board nominates an audit committee, which monitors the financial reporting by examining all critical audit issues and other conditions that...
CORPORATE GOVERNANCE

might affect the content and quality of the financial statements. The committee also monitors the effectiveness of the company's and Group's internal controls, risk management systems and the external auditors' impartiality and independence. The audit committee evaluates the audit work and assists the nomination committee in the selection of auditor. The committee also makes decisions regarding all purchases of consulting services (not related to the audit) from the company's auditor.

The audit committee consists of two Board members (Kerstin Lindell and Fredrik Hansson) that have been appointed by the Board. Kerstin Lindell was elected as Chairman of the audit committee. Attendance was 100 percent at all of the meetings.

The committee has regular contact with external auditors, who report to the committee concerning important details that arose during the statutory audit, specifically concerning possible inconsistencies in the internal controls over the financial reporting.

Development committee
The Board appoints some of its members to serve on the development committee. This committee is meant to serve as a sounding board for the HMS management team on issues having to do with research and development, specific projects and the company's portfolio of development projects, the organizational structure of the R&D department and how it is managed, as well as the training and development of employees. Furthermore, the committee should serve as a resource when it comes to preparing and obtaining support for R&D initiatives that require a decision by the Board due to the strategic importance, investment decisions or collaboration with others. The committee should ensure that the HMS Board stays up to date on R&D issues relevant to the company and its future.

The development committee consists of three Board members (Charlotte Brogren, Henrik Johansson and Karl Thedéen) that have been appointed by the Board. Henrik Johansson was elected as Chairman of the development committee. Attendance was 100 percent at all of the meetings.

CEO and Group management
The CEO is responsible for developing the company's business, as well as leading and coordinating daily operations in accordance with the instructions and directions adopted by the Board. This means, among other things, responsibility for the financial reporting, compiling the supporting information for decisions and ensuring that obligations, contracts and other legal documents do not contravene Swedish or international laws and regulations. The CEO must also ensure compliance with the company's goals, policies and strategic plans and that they are updated whenever necessary. The CEO appoints the other members of the Group management team.

Furthermore, the CEO is responsible for providing the Board with required information and supporting documentation for decisions. Such information must be sent to each Board member at least seven days prior to scheduled Board meetings, where the CEO serves as rapporteur. The CEO keeps the Board and its Chairman continually updated about the company's and Group's financial position and growth.

Group management is headed by the CEO and it also consists of the following seven members: Chief Financial Officer, Chief Operating Officer, HR Manager, Marketing Director, General Manager NASMO, General Manager CESMO and General Manager for IXXAT. For additional information about the Group management team, please see page 41.

The Group management team has overall responsibility for ensuring that the activities of the Group are in accordance with the strategy and long-term objectives stipulated by the Board. The Group management team meets approximately eight times per year. These meetings deal with strategic issues that concern the entire Group. The meetings are led by the CEO, who makes decisions after consulting with the other members of the Group management team.

In 2015, the total remuneration (including pension provisions) to the CEO amounted to SEK 3,516 (2,473) thousand. For more information about remuneration to the CEO and Group management team, see Note 26.
The Board’s report on internal controls

HMS’s work with internal controls has been designed to ensure that the company’s financial reporting is correct and reliable and that its financial statements have been prepared in accordance with applicable laws and regulations, accounting standards and other requirements for listed companies. The work with internal controls provides value by clarifying roles and responsibilities, improving the efficiency of processes, increasing risk awareness and improving the reliability and quality of financial reporting and follow up.

Description
At HMS, the internal controls over financial reporting are an integral part of corporate governance. They consist of processes and methods for protecting the Group’s assets and ensuring the accuracy of its financial reporting. The purpose of such internal controls is to protect the owners’ investment in the company. To organize and further improve this work, HMS uses the COSO framework, which provides structure when evaluating and monitoring the internal controls over financial reporting.

Control environment
The foundation for internal controls consists of the overall control environment that has been established by the Board and management team. This is built on an organization with clear decision-making paths where authority and responsibility are defined with clear instructions. It is also built on a corporate culture with common values and individual awareness of each person’s role in maintaining good internal control.

The Group strives to ensure that the entire organization lives by these values. There is much emphasis on making sure that these core values guide all behavior, both internally and externally. HMS has established a Code of Conduct. It explains the desired behavior in different situations.

The Board has overall responsibility for the internal controls concerning financial reporting. The Board has established written rules of procedure that clarify the Board’s responsibilities and how work should be allocated within the committees. The Board has also appointed an audit committee, which is primarily responsible for ensuring the reliability of financial reporting and adequacy of internal controls. It also interacts with the company’s auditors for that same purpose. Furthermore, the Board has drawn up instructions pertaining to financial reporting for both the CEO and the Board of HMS. Responsibility for maintaining an effective control environment and the ongoing work concerning internal controls is delegated to the CEO who in turn delegates function-specific responsibility to managers at different levels throughout the Group.

The purpose of HMS’s internal control efforts is to ensure that the Group achieves it goals for financial reporting. A minimum requirement is for the control activities to address the key identified risks within the Group.

Responsibility and authority are defined in the instructions for the right to sign on behalf of the company, manuals, policies and routines. Examples include HMS’s manual for accounting and reporting, the finance and credit policy, information policy, IT security policy and HR policies. These guidelines, together with laws and other external regulations, are the components of the control environment. Every employee must follow these guidelines.

During 2015, in accordance with established guidelines, HMS continued its review of the existing internal controls so that the Board has adequate supporting documentation for establishing the appropriate level of stringency. The result of this effort will be an evaluation and verification of the governing documents and guidelines that form the basis of corporate governance.

Risk assessment
Risk assessment stems from the Group’s financial targets. The overall financial risks are liquidity risk, currency risk, interest rate risk and customer credit risk. These are primarily dealt with via the accounting and finance functions, in accordance with the Group’s financial policy. For more detailed information, please see Note 3. Through quantitative and qualitative risk analyses based on the Group’s balance sheet and income statement, HMS identifies the key risks that could pose a threat to the company achieving its business objectives and financial targets. Risk assessment involves identifying the risks that could arise if the fundamental requirements on financial reporting (completeness, accuracy, valuation and presentation) by the Group are not fulfilled.

OVERALL CONTROL ENVIRONMENT
Decision paths • Responsibilities/Authority • Values • Individuals/Organization

FINANCIAL TARGETS
RISK ASSESSMENT
CONTROL
FOLLOW UP

INFORMATION AND COMMUNICATION

1) Financial reporting relates to quarterly reports, financial reports, annual reports and internal reporting.
The focus is on risks in the financial reporting related to significant income statement and balance sheet items, which, on the whole, are more dependent on an underlying complex process or where the effect of errors could be very large, since the transaction amounts are significant. These investigations result in specific measures such as improved control routines for further safeguarding correct financial reporting.

Control activities
Control activities mitigate the identified risks and ensure that financial reporting is both correct and reliable and that processes are efficient. The control activities include both the overall and specific controls and they aim to prevent, discover and correct inaccuracies and deviation.

The central finance and accounting department is responsible for the consolidated financial statements, as well as the financial and administrative control systems. The department’s responsibilities also include ensuring that relevant instructions for the financial reporting are made known and available to the employees concerned.

The accounting and control functions regularly perform reconciliations and checks of reported amounts, along with analyses of the income statements and balance sheets. The control function performs control activities at all levels of the company. The function analyzes and follows up on any budget deviations, makes forecasts, monitors significant fluctuations over defined periods and reports findings to the rest of the company, thus minimizing the risk of errors in the financial reporting.

The financial managers of the subsidiaries are responsible for ensuring that the control activities for the financial reporting of their respective units are adequate, which means that they have been designed to prevent, discover and correct errors and deviations, and that they comply with internal guidelines and instructions.

A high degree of IT security is required for good internal control in financial reporting. Rules and guidelines are therefore in place to ensure accessibility, accuracy, confidentiality and traceability of the information in the ERP. Access to the various components of the ERP is limited, based on the employee’s authorization level, responsibilities and position. Furthermore, segregation of duties helps prevent both intentional and unintentional entries.

As part of the effort to ensure the quality of the financial statements, the Board has set up an audit committee consisting of two Board members, appointed by the Board. The committee deals with, for example, critical auditing issues and monitors the effectiveness of internal controls and risk management concerning the financial reporting.

Information and communication
Information and communication about risks, controls and control results throughout the HMS Group help ensure that the right business decisions are made. The Group strives to make certain that the information and communication routes for the internal controls pertaining to financial reporting work as intended and are known throughout the Group.

The guidelines for financial reporting are communicated to all employees concerned within the Group via policies, manuals and work instructions. The information includes methods, instructions and practical checklists, descriptions of roles and responsibilities and a comprehensive schedule. The HMS Group’s published financial statements for external reporting purposes are derived from all of its legal entities and they are prepared in accordance with standardized reporting routines.

The HMS Group’s accounting policies and any changes that are made to them are always communicated by direct mail to all employees concerned within the organization. Furthermore, each month, all subsidiaries prepare a monthly report, which contains information about its financial status and performance.

To ensure that information reported externally is correct and complete, the Board has established an information policy. It specifies which items must be communicated, who is responsible for communicating the information, and how this should be done. There are also instructions for how financial information should be communicated between managers and other employees. There must also be adequate information security routines to ensure correct dissemination of information.

Financial information is regularly published in the form of:

- Quarterly and year-end reports, which are published as press releases.
- Annual Report.
- Press releases about important news and events that could have a significant impact on the share price.
- Presentations and teleconferences for financial analysts, investors and the media on the same day as the financial statements and quarterly reports are published and in conjunction with the publication of other important information.
Chairman’s comments   •   Corporate governance report   •   The Board’s report on internal controls.   •   Board of Directors   •   Group management

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CORPORATE GOVERNANCE

Auditor’s statement on the corporate governance report

To the Annual General Meeting of HMS Networks AB (publ) CIN: 556661-8954

The Board of Directors is responsible for the 2015 Corporate Governance Report on pages 33-39 and for ensuring that it has been prepared in accordance with the Annual Accounts Act.

We have read the Corporate Governance Report and based on that reading and our knowledge of company and Group, we feel we have an adequate foundation for our opinion. This means that our statutory review of the Corporate Governance Report has a different focus and significantly smaller scope than the focus and scope required for performing an audit in accordance with International Standards on Auditing and generally accepted auditing practices in Sweden.

We believe that the Corporate Governance Report has been prepared correctly, and that its statutory information is consistent with the Annual Report and consolidated accounts.

Halmstad 22 March 2016
Öhrlings PricewaterhouseCoopers AB

Fredrik Göransson
Certified Public Accountant

• Meetings with financial analysts and investors
  All reports, presentations and press releases are published simultaneously on the Group’s website at: http://investors.hms.se.

Follow up
Follow up and tests of controls are regularly performed to ensure that all risks have been taken into account and dealt with satisfactorily. Follow up includes both formal and informal routines used by managers, process owners and controllers. They include such things as comparing results to budgets and plans, analyses and key figures.

If controls fail, actions are taken to address the problem and correct whatever weaknesses were identified.

The Board studies and approves all of the Group’s quarterly reports, year-end reports and annual reports prior to publication. The Board also receives monthly financial reports concerning the Group’s position and earnings trend and the Group’s financial situation is discussed at each Board meeting. The finance department and management team carry out detailed monthly analyses of financial reports.

Making forecasts is another important component of Group-wide internal control. Sales forecasts are at the product level, made by managers within the sales organization. Sales forecasts are consolidated and validated in connection with compiling the forecasts for the entire business. Comprehensive forecasts are compiled once per year. In addition to the comprehensive forecasts, a budget is also drawn up, which is presented to the Board for its approval in the fourth quarter. Besides the forecasts and budgets, Group management also works with overall strategic plans.

The audit committee follows up the financial reports and receives information from the company’s auditor about their findings and recommendations. Checks on how well internal control activities are working are regularly performed at various levels within the Group and the audit committee also reports back to the Board. In view of the scope of the business and the existing control activities, the Board has decided that there is no need to introduce a special internal audit function.

For the same reason, the Board decided that the Audit Committee would consist of two Board members. This is a deviation from the Code, which stipulates that there should be three members.

The Board is of the opinion that the company complies with the Swedish Code of Corporate Governance, except for the following:

- Internal audit.
- Number of members on audit committee.
- Composition of members on nomination committee.

The reason for these deviations is explained in this corporate governance report.

Halmstad 21 March 2016
Charlotte Brogren      Fredrik Hansson
Henrik Johansson      Kerstin Lindell
Ray Mauritsson       Karl Thedéen

Meetings with financial analysts and investors
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